

# Paid Social Ads Increase Engagement and Sales

## SITUATION

A start up greeting card company was looking to increase brand awareness and drive sales through social media.



# OBJECTIVES

Increase engagement

Support E-commerce



 Increase customer database



#### SOLUTION

Establish and implement a paid social strategy to support the client's goals and objectives.



## RESULTS



cost per purchase

leads created

+300

brand recall

page engagement

+166%